

LOON PRESERVATION COMMITTEE
FINANCIAL STATEMENTS
AND SUPPLEMENTAL INFORMATION
Years ended March 31, 2017 and 2016

TABLE OF CONTENTS

	Page No.
INDEPENDENT AUDITORS' REPORT ON THE FINANCIAL STATEMENTS	1-2
FINANCIAL STATEMENTS	
Statements of Financial Position	3
Statement of Activities, March 31, 2017	4
Statement of Activities, March 31, 2016	5
Statements of Cash Flows	6
Notes to Financial Statements	7-13
INDEPENDENT AUDITORS' REPORTS ON THE SUPPLEMENTARY INFORMATION	14
SUPPLEMENTARY INFORMATION	
Statement of Financial Position by Restriction as of March 31 2017	15
Statement of Functional Expenses for the year ended March 31, 2017 with comparative totals for the year ended March 31, 2016	16

ROWLEY & ASSOCIATES, P.C.

CERTIFIED PUBLIC ACCOUNTANTS

46 NORTH STATE STREET
CONCORD, NEW HAMPSHIRE 03301
TELEPHONE (603) 228-5400
FAX # (603) 226-3532

MEMBER
AMERICAN INSTITUTE OF
CERTIFIED PUBLIC ACCOUNTANTS

MEMBER OF THE PRIVATE
COMPANIES PRACTICE SECTION

INDEPENDENT AUDITORS' REPORT

To the Board of Trustees
Loon Preservation Committee
Moultonborough, New Hampshire

We have audited the accompanying financial statements Loon Preservation Committee (a nonprofit organization), which comprise the statement of financial position as of March 31, 2017 and 2016 and the related statement of activities and changes in net assets and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Loon Preservation Committee as of March 31, 2017 and 2016 and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Rowley & Associates, PC

Rowley & Associates, P.C.
Concord, New Hampshire
June 9, 2017

**LOON PRESERVATION COMMITTEE
STATEMENTS OF FINANCIAL POSITION**

As of March 31, 2017 and 2016

See Independent Auditors' Report

	<u>2017</u>	<u>2016</u>
ASSETS		
Current assets:		
Cash	\$ 61,602	\$ 51,282
Cash, restricted	303,852	301,488
Accounts Receivable	10,929	11,297
Pledges receivable	30,000	40,000
Inventory	59,703	68,299
Prepaid expenses	155	5,430
Total Current Assets	<u>466,241</u>	<u>477,796</u>
Property and Equipment		
Boats	46,654	42,659
Furniture and fixtures	46,437	46,437
Computer equipment	17,617	12,290
Leasehold improvements	29,291	29,291
Vehicle	24,398	24,398
	<u>164,397</u>	<u>155,075</u>
Less: Accumulated Depreciation	<u>(91,262)</u>	<u>(80,398)</u>
Net Property and Equipment	<u>73,135</u>	<u>74,677</u>
Other assets:		
Investments	83,689	54,916
Artwork - Loon Decoy	7,500	7,500
Total Other Assets	<u>91,189</u>	<u>62,416</u>
Total Assets	<u>\$ 630,565</u>	<u>\$ 614,889</u>
LIABILITIES AND NET ASSETS		
Current liabilities:		
Accounts payable and accrued expenses	33,099	21,197
Current portion of long-term debt	195	2,333
Total Current Liabilities	<u>33,294</u>	<u>23,530</u>
Long-Term Debt	<u>-</u>	<u>195</u>
Net assets:		
Unrestricted	211,847	196,735
Temporarily restricted	333,852	341,488
Permanently restricted	51,572	52,941
	<u>597,271</u>	<u>591,164</u>
Total Liabilities and Net Assets	<u>\$ 630,565</u>	<u>\$ 614,889</u>

See Independent Auditor's Report and Notes to Financial Statements

LOON PRESERVATION COMMITTEE
STATEMENT OF ACTIVITIES
YEAR ENDED MARCH 31, 2017
See Independent Auditors' Report

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Revenues and other support:				
Contributions and grants	\$ 82,260	\$ 235,178	\$ -	\$ 317,438
Annual fund	143,346	-	-	143,346
Memorial gifts	25,386	-	-	25,386
Membership income	141,121	-	-	141,121
Store sales net of cost of goods of \$45,844	43,070	-	-	43,070
Income from Markus Trust	28,108	-	-	28,108
Interest and dividend income	194	-	-	194
Unrealized appreciation on investments	-	-	6,274	6,274
Total revenues, gains and other support	<u>463,485</u>	<u>235,178</u>	<u>6,274</u>	<u>704,937</u>
Net assets released from donor imposed restrictions	<u>250,457</u>	<u>(242,814)</u>	<u>(7,643)</u>	<u>-</u>
Expenses and losses:				
Program services	563,088	-	-	563,088
General and administrative	88,141	-	-	88,141
Fundraising and membership development	47,601	-	-	47,601
	<u>698,830</u>	<u>-</u>	<u>-</u>	<u>698,830</u>
Net Operating Increase (Decrease) in Net Assets	15,112	(7,636)	(1,369)	6,107
Net assets, beginning of year	<u>196,735</u>	<u>341,488</u>	<u>52,941</u>	<u>591,164</u>
Net assets, end of year	<u>\$ 211,847</u>	<u>\$ 333,852</u>	<u>\$ 51,572</u>	<u>\$ 597,271</u>

See Independent Auditor's Report and Notes to Financial Statements

LOON PRESERVATION COMMITTEE
STATEMENT OF ACTIVITIES
YEAR ENDED MARCH 31, 2016
See Independent Auditors' Report

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Revenues and other support:				
Contributions and grants	\$ 91,916	\$ 353,165	\$ -	\$ 445,081
Annual fund	104,905	-	-	104,905
Memorial gifts	7,280	-	-	7,280
Membership income	128,459	-	-	128,459
Store sales net of cost of goods of \$40,262	42,188	-	-	42,188
Income from Markus Trust	28,108	-	-	28,108
Interest and dividend income	36	3,303	-	3,339
Unrealized (loss) on investments	-	-	(1,474)	(1,474)
Total revenues, gains and other support	<u>402,892</u>	<u>356,468</u>	<u>(1,474)</u>	<u>757,886</u>
Net assets released from donor imposed restrictions	<u>312,675</u>	<u>(310,700)</u>	<u>(1,975)</u>	<u>-</u>
Expenses and losses:				
Program services	568,278	-	-	568,278
General and administrative	84,191	-	-	84,191
Fundraising and membership development	44,697	-	-	44,697
	<u>697,166</u>	<u>-</u>	<u>-</u>	<u>697,166</u>
Net Operating Increase (Decrease) in Net Asset:	18,401	45,768	(3,449)	60,720
Net assets, beginning of year	<u>178,334</u>	<u>295,720</u>	<u>56,390</u>	<u>530,444</u>
Net assets, end of year	<u>\$ 196,735</u>	<u>\$ 341,488</u>	<u>\$ 52,941</u>	<u>\$ 591,164</u>

See Independent Auditor's Report and Notes to Financial Statements

**LOON PRESERVATION COMMITTEE
STATEMENTS OF CASH FLOWS
YEARS ENDED MARCH 31, 2017 and 2016
See Independent Auditors' Report**

	<u>2017</u>	<u>2016</u>
CASH FLOWS FROM OPERATING ACTIVITIES:		
Increase in net assets	\$ 6,107	\$ 60,720
Adjustments to reconcile change in net assets to net unrestricted cash provided by operating activities:		
Depreciation	10,864	10,199
Unrealized (gain) loss on investments	(6,274)	1,474
Change in restricted cash	(2,363)	(5,768)
Interest, dividends and contributions - endowment funds	-	-
(Increase) Decrease in operating assets, net:		
Accounts receivable	368	4,750
Pledges receivable	10,000	(40,000)
Inventory	8,596	(12,110)
Prepaid expenses	5,275	(198)
Increase (Decrease) in operating liabilities, net:		
Accounts payable and accrued expenses	11,902	(785)
Net cash provided by operating activities	<u>44,475</u>	<u>18,282</u>
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchases of investments	(22,500)	-
Purchases of property and equipment	<u>(9,322)</u>	<u>(16,140)</u>
Net cash (used) by investing activities	<u>(31,822)</u>	<u>(16,140)</u>
CASH FLOWS FROM FINANCING ACTIVITIES:		
Repayment of Long-term debt	<u>(2,333)</u>	<u>(2,333)</u>
Net increase (decrease) in unrestricted cash	10,320	(191)
Unrestricted cash, beginning of year	<u>51,282</u>	<u>51,473</u>
Unrestricted cash, end of year	<u>\$ 61,602</u>	<u>\$ 51,282</u>

See Independent Auditor's Report and Notes to Financial Statements

LOON PRESERVATION COMMITTEE
NOTES TO FINANCIAL STATEMENTS
March 31, 2017 and 2016
See Independent Auditors' Report

Note 1. Nature of Organization and activities

The Loon Preservation Committee (LPC) (the Organization) was established in 1975 as a self-funded project of the Audubon Society of New Hampshire (ASNH) to restore and maintain a healthy population of loons throughout New Hampshire; to monitor the health and productivity of loon populations as sentinels of environmental quality; and to promote greater understanding of loons and the natural world. In 2006 the organization was incorporated and recognized as a tax exempt organization under the Internal Revenue Code section 501(c)(3). The Organization is supported primarily through donor memberships, contributions and grants.

Note 2. Significant Accounting Policies

The significant accounting policies followed by the Organization are described below to enhance the usefulness of the financial statements to the reader.

Basis of Accounting: The financial statements of LPC have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables and other liabilities.

Basis of Presentation: The Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

Unrestricted net assets represent the revenues and expenses associated with the principal mission of the Organization and assets designated by the Board of Trustees for a particular purpose, principally to support conservation activities applicable to the Organization's mission. These funds may be reallocated by a vote of the Board of Trustees. At March 31, 2017 and 2016 the organization held \$211,847 and \$196,735 respectively in unrestricted net assets.

Temporarily restricted net assets include gifts for which donor-imposed restrictions have not yet been met. At March 31, 2017 and 2016 the organization held \$333,852 and \$341,488 respectively in temporarily restricted net assets.

Permanently restricted net assets include gifts which require by donor restriction that the corpus be invested in perpetuity and only the income be made available for program operations or other designated purposes. At March 31, 2017 and 2016 the organization held \$51,572 and \$52,941 respectively in permanently restricted net assets.

Inventory is stated at the lower of cost or market as determined by the retail method. It is comprised of books and assorted other merchandise related to the Organization's program.

**LOON PRESERVATION COMMITTEE
NOTES TO FINANCIAL STATEMENTS
March 31, 2017 and 2016
See Independent Auditors' Report**

Note 2. Significant Accounting Policies (Continued)

Property and Equipment is carried at cost. Depreciation expense related to equipment is calculated using the straight-line method over 7 – 15 years. Depreciation expense related to leasehold improvements is calculated using the straight-line method over 40 years. For the years ended March 31, 2017 and 2016 depreciation expense was \$10,864 and \$10,199, respectively.

Investments: Investments are stated at fair-market value. The net realized and unrealized gains (losses) on investments are reflected in the statement of activities.

Functional allocation of expenses: The costs of providing the various programs and other activities have been summarized on a functional basis in the statements of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Estimates and assumptions: Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could differ from these estimates.

Cash and cash equivalents: For purposes of reporting cash flows, the Organization considers all highly liquid debt instruments with an initial maturity of three months or less to be cash equivalents, excluding amounts the use of which is limited restriction. At years ended March 31, 2017 and 2016 the Organization had no cash equivalents.

Capitalization policy: Expenditures for additions, renewals and betterments of property and equipment, unless of relatively minor amount, are capitalized. Maintenance and repairs are expensed as incurred. Upon retirement or sale, the cost of the assets disposed of and the related accumulated depreciation are removed from the accounts and any gain or loss is included in other income in the period in which the asset is disposed.

Gifts and donations: Gifts and donations received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions.

Restricted and Unrestricted Revenue: All donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or restriction purpose is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

LOON PRESERVATION COMMITTEE
NOTES TO FINANCIAL STATEMENTS
March 31, 2017 and 2016
See Independent Auditors' Report

Note 2. Significant Accounting Policies (Continued)

Gifts and donations of investments or equipment are recorded at fair-market value on the date of the gift.

Promises to Give: Unconditional promises to give are recognized as revenues or gains in the period received and as assets, decreases in liabilities, or expenses depending on the form of the benefits received. Conditional promises to give are recognized only when the conditions on which they depend are substantially met and the promises become unconditional.

Donations of long-lived assets: The Organization records donations of services and materials which increase long-lived assets at their fair values and recognizes these revenues as increases in net assets.

Donated Services: The Organization generally pays for services requiring specific expertise. However, many individuals volunteer their time and perform a variety of tasks that assist the Organization with specific programs, campaign solicitations and various Board and Committee assignments. No amounts have been reflected in the financial statements for these services. Donated services are recognized as contributions if the services (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by individuals with those skills and would otherwise be purchased by the Organization.

Income taxes: The Organization is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. However, income from activities not directly related to the Organization's tax-exempt purpose is subject to taxation as unrelated business income. For the years ended March 31, 2017 and 2016 no unrelated business income has been recognized by the Organization.

In addition, the Organization qualifies for the charitable contribution deduction under Section 170(b) (1) (A) and has been classified as an organization other than a private foundation under Section 509(a)(2).

Note 3. Investments

Investments are presented in the financial statements at fair-market value and consist of a balanced equity and investment-grade bond mutual fund.

	<u>Cost</u>	<u>Market</u>
March 31, 2017:	<u>\$ 72,871</u>	<u>\$ 83,689</u>
March 31, 2016:	<u>\$ 50,371</u>	<u>\$ 54,916</u>

**LOON PRESERVATION COMMITTEE
NOTES TO FINANCIAL STATEMENTS
March 31, 2017 and 2016
See Independent Auditors' Report**

Note 3. Investments (Continued)

FASB Accounting Standards Codification Topic 820-10 *Fair Value Measurements* defines fair value, requires expanded disclosures about fair value measurements, and establishes a three-level hierarchy for fair value measurements based on the observable inputs to the valuation of an asset or liability at the measurement date. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. It prioritizes the inputs to the valuation techniques used to measure fair value by giving the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurement) and the lowest priority to measurements involving significant unobservable inputs (Level 3 measurement).

Under Topic 820-10, the three levels of the fair value hierarchy are as follows:

Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the Organization has the ability to access at the measurement date.

Level 2 inputs are inputs other than quoted prices included in Level 1 that are either directly or indirectly observable for the assets or liabilities.

Level 3 inputs are unobservable inputs for the assets or liabilities.

The level in the fair value hierarchy within which a fair measurement in its entirety falls is based on the lowest level input that is significant to the fair value measurement in its entirety.

All investments are measured at Level 1. Inputs to the valuation methodology are unadjusted quoted prices for identical assets in active markets. None of the investments are Level 2 or Level 3 investments.

Note 4. Permanently Restricted Net Assets – Endowment Fund

Spending Policy

LPC complies with the Uniform Prudent Management of Institutional Funds Act (UPMIFA). The State of New Hampshire adopted UPMIFA effective July 1, 2009. Implementation of the provisions of UPMIFA have no impact on the existence or adherence to any related restrictions on the funds. The provisions of UPMIFA that are of most relevance to LPC are those relating to calculation of release of restrictions on net assets. Permanently restricted net assets consist of endowment funds held by Fidelity Investments in mutual funds. Calculation of amounts released from restriction applies a rate of 4% of the trailing average value over the preceding 48 months. Amounts released from restriction related to this endowment fund amounted to \$7,643 and \$1,975 during the years ended March 31, 2017 and 2016 respectively. The amount released in 2017 includes “catch-up” releases for earlier years as well as the current year.

LOON PRESERVATION COMMITTEE
NOTES TO FINANCIAL STATEMENTS
March 31, 2017 and 2016
See Independent Auditors' Report

Note 4. Permanently Restricted Net Assets – Endowment Fund (Continued)

Total investment return on endowment funds is summarized as follows:

	Unrestricted	Permanently Restricted	Total
Balance at March 31, 2015	\$ -	\$ 56,390	\$ 56,390
Net investment (loss)	-	(1,474)	(1,474)
Withdrawals in accordance with spending policy	1,975	(1,975)	-
Balance at March 31, 2016	<u>1,975</u>	<u>52,941</u>	<u>54,916</u>
Net investment gain	-	6,274	6,274
Current year contributions	22,500	-	22,500
Withdrawals in accordance with spending policy	7,642	(7,643)	(1)
Balance at March 31, 2017	<u>\$ 32,117</u>	<u>\$ 51,572</u>	<u>\$ 83,689</u>

Note 5. Fair Value Measurements

In accordance with FASB ASC 820, *Fair Value Measurements and Disclosures*, the Organization is required to disclose certain information about its financial assets and liabilities. Fair values of assets measured on a recurring basis at March 31 were as follows:

	Fair Value	Quoted Prices in Active Markets For Identical Assets (Level 1)	Significant other Observable Inputs (Level 2)
<u>2017</u>			
Accounts receivable	\$ 10,929	\$ -	\$ 10,929
Pledges receivable	30,000	-	30,000
Investments	83,689	83,689	-
Artwork – Loon Decoy	7,500	-	7,500
	<u>\$ 132,118</u>	<u>\$ 83,689</u>	<u>\$ 48,429</u>
<u>2016</u>			
Account receivable	\$ 11,297	\$ -	\$ 11,297
Pledges receivable	40,000	-	40,000
Investments	54,916	54,916	-
Artwork – Loon Decoy	7,500	-	7,500
	<u>\$ 79,735</u>	<u>\$ 56,188</u>	<u>\$ 23,547</u>

Fair values for investments were determined by reference to quoted market prices and other relevant information generated by market transactions. The fair market value of accounts and pledges receivable are estimated at the present value of expected future cash flows. Artwork – Loon Decoy value was recorded at the estimated value at the time it was donated to LPC.

LOON PRESERVATION COMMITTEE
NOTES TO FINANCIAL STATEMENTS
March 31, 2017 and 2016
See Independent Auditors' Report

Note 6. Concentration of Risk

The Organization maintains a cash balance in a local bank. This account is insured by the Federal Deposit Insurance Corporation up to \$250,000. At March 31, 2017 and 2016 the Organization had no uninsured cash balances.

Note 7. Employee retirement plan

The Organization has a tax deferred Annuity Retirement Plan that provides for employees to make voluntary contributions on a pre-tax basis through salary reduction. The Organization makes a matching contribution for participating employees up to 6% of the participant's compensation. Matching contributions made by the Organization to this plan for the Years ended March 31, 2017 and 2016 were \$10,761 and \$10,132 respectively.

Note 8. Compensated Absences

Employees of the Organization are entitled to paid vacation depending on job classification, length of service, and other factors. The statement of financial position reflects accrued vacation earned, but unpaid as of March 31, 2017 and 2016 in the amounts of \$11,683 and \$7,672 respectively.

Note 9. Lease Commitment

The Organization leases its facility under an operating lease agreement with New Hampshire Audubon effective April 2012 and is renewable in 2017 for an additional five years at \$1 per year. Future lease payments are \$1 per year throughout the lease term.

Note 10. Long-term debt, note payable

The Organization holds a note payable to Nissan Motor Acceptance Corporation with an original balance of \$7,000. The interest rate is 0% and there are monthly installments of \$195 over 36 months with a maturity of April 2017.

Maturity of note principle occurring during fiscal year ended March 31, 2018 \$ 195

LOON PRESERVATION COMMITTEE
NOTES TO FINANCIAL STATEMENTS
March 31, 2017 and 2016
See Independent Auditors' Report

Note 11. Line of Credit

The Organization had a \$25,000 line of credit with a local bank with an interest rate of 6.50%. The line of credit was renewed in May 2016 for a one year term. There was no outstanding balance as of March 31, 2017 and 2016, respectively.

Note 12. Tax Exempt Status

The Organization is a public charity exempt from Federal income tax under Section 501 (c) (3) of the Internal Revenue Code. The organization does not believe it has done anything during the past year that would jeopardize its tax exempt status at either the state or Federal level. The Organization reports its activities to the IRS in an annual information return. These filings are subject to review by the taxing authorities and the federal income tax returns for 2016, 2015, and 2014 are subject to examination by the IRS, generally for three years after they were filed.

In accordance with FASB ASC 740-10, Accounting for Uncertainty in Income Taxes, the Organization is under the opinion that there are no unsustainable positions that have been taken in regards to federal or state income tax reporting requirements. Accordingly, management is not aware of any unrecognized tax benefits or liabilities that should be recognized in the accompanying statements.

Note 13. Subsequent Event

Management has evaluated subsequent events through June 9, 2017, the date on which the financial statements were available to be issued to determine if any are of such significance to require disclosure. There were no events matching this criterion during this period.

Note 14. Reclassification

Certain amounts in the prior-year financial statements have been reclassified for comparative purposes to conform with the presentation in the current-year financial statements.

ROWLEY & ASSOCIATES, P.C.

CERTIFIED PUBLIC ACCOUNTANTS

MEMBER
AMERICAN INSTITUTE OF
CERTIFIED PUBLIC ACCOUNTANTS

46 NORTH STATE STREET
CONCORD, NEW HAMPSHIRE 03301
TELEPHONE (603) 228-5400
FAX # (603) 226-3532

MEMBER OF THE PRIVATE
COMPANIES PRACTICE SECTION

INDEPENDENT AUDITORS' REPORT ON THE SUPPLEMENTARY INFORMATION

To the Board of Trustees
Loon Preservation Committee
Moultonborough, New Hampshire

Our report on our audit of the basic financial statements of Loon Preservation Committee as of and for the years ended March 31, 2017 and 2016, dated June 9, 2017, which expressed an unmodified opinion on those financial statements, appears on page one. Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Rowley & Associates, PC

Rowley & Associates, P.C.
Concord, New Hampshire
June 9, 2016

LOON PRESERVATION COMMITTEE
STATEMENT OF FINANCIAL POSITION BY RESTRICTION
MARCH 31, 2017
See Independent Auditors' Report on the Supplementary Information

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
ASSETS				
Current assets:				
Cash	\$ 61,602	\$ 303,852	\$ -	\$ 365,454
Accounts Receivable	10,929	-	-	10,929
Pledges Receivable	-	30,000	-	30,000
Inventory	59,703	-	-	59,703
Prepaid expenses	155	-	-	155
Total Current Assets	<u>132,389</u>	<u>333,852</u>	<u>-</u>	<u>466,241</u>
Property and Equipment				
Boats	46,654	-	-	46,654
Furniture and fixtures	29,291	-	-	29,291
Computer equipment	17,617	-	-	17,617
Leasehold improvements	46,437	-	-	46,437
Vehicle	24,398	-	-	24,398
	<u>164,397</u>	<u>-</u>	<u>-</u>	<u>164,397</u>
Less: Accumulated Depreciation	<u>(91,262)</u>	<u>-</u>	<u>-</u>	<u>(91,262)</u>
Net Property and Equipment	<u>73,135</u>	<u>-</u>	<u>-</u>	<u>73,135</u>
Other assets:				
Investments	32,117	-	51,572	83,689
Artwork - Loon Decoy	7,500	-	-	7,500
Total Other Assets	<u>39,617</u>	<u>-</u>	<u>51,572</u>	<u>91,189</u>
Total Assets	<u>245,141</u>	<u>333,852</u>	<u>51,572</u>	<u>630,565</u>
LIABILITIES AND NET ASSETS				
Current liabilities				
Accounts payable and accrued expenses	33,099	-	-	33,099
Current portion of long-term debt	195	-	-	195
Total Current Liabilities	<u>33,294</u>	<u>-</u>	<u>-</u>	<u>33,294</u>
Long-Term Debt	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Net assets				
Unrestricted	211,847	-	-	211,847
Temporarily restricted	-	333,852	-	333,852
Permanently restricted	-	-	51,572	51,572
	<u>211,847</u>	<u>333,852</u>	<u>51,572</u>	<u>597,271</u>
Total Liabilities and Net Assets	<u>\$ 245,141</u>	<u>\$ 333,852</u>	<u>\$ 51,572</u>	<u>\$ 630,565</u>

See Independent Auditors' Report on Supplementary Information and Notes to Financial Statements

LOON PRESERVATION COMMITTEE
STATEMENT OF FINANCIAL POSITION BY RESTRICTION
MARCH 31, 2016
See Independent Auditors' Report on the Supplementary Information

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
ASSETS				
Current assets:				
Cash	\$ 51,282	\$ 301,488	\$ -	\$ 352,770
Accounts Receivable	11,297	-	-	11,297
Pledges Receivable	-	40,000	-	40,000
Inventory	68,299	-	-	68,299
Prepaid expenses	5,430	-	-	5,430
Total Current Assets	<u>136,308</u>	<u>341,488</u>	<u>-</u>	<u>477,796</u>
Property and Equipment				
Boats	42,659	-	-	42,659
Furniture and fixtures	29,291	-	-	29,291
Computer equipment	12,290	-	-	12,290
Leasehold improvements	46,437	-	-	46,437
Vehicle	24,398	-	-	24,398
	<u>155,075</u>	<u>-</u>	<u>-</u>	<u>155,075</u>
Less: Accumulated Depreciation	<u>(80,398)</u>	<u>-</u>	<u>-</u>	<u>(80,398)</u>
Net Property and Equipment	<u>74,677</u>	<u>-</u>	<u>-</u>	<u>74,677</u>
Other assets:				
Investments	1,975	-	52,941	54,916
Artwork - Loon Decoy	7,500	-	-	7,500
Total Other Assets	<u>9,475</u>	<u>-</u>	<u>52,941</u>	<u>62,416</u>
Total Assets	<u>220,460</u>	<u>341,488</u>	<u>52,941</u>	<u>614,889</u>
LIABILITIES AND NET ASSETS				
Current liabilities				
Accounts payable and accrued expenses	21,197	-	-	21,197
Current portion of long-term debt	2,333	-	-	2,333
Total Current Liabilities	<u>23,530</u>	<u>-</u>	<u>-</u>	<u>23,530</u>
Long-Term Debt	<u>195</u>	<u>-</u>	<u>-</u>	<u>195</u>
Net assets				
Unrestricted	196,735	-	-	196,735
Temporarily restricted	-	341,488	-	341,488
Permanently restricted	-	-	52,941	52,941
	<u>196,735</u>	<u>341,488</u>	<u>52,941</u>	<u>591,164</u>
Total Liabilities and Net Assets	<u>\$ 220,460</u>	<u>\$ 341,488</u>	<u>\$ 52,941</u>	<u>\$ 614,889</u>

See Independent Auditors' Report on Supplementary Information and Notes to Financial Statements

LOON PRESERVATION COMMITTEE
STATEMENT OF FUNCTIONAL EXPENSES
YEAR ENDED MARCH 31, 2017
WITH COMPARATIVE TOTALS FOR THE YEAR ENDED MARCH 31, 2016
See Independent Auditors' Report on the Supplementary Information

	2017				Memorandum
	Program Services	General and Administrative	Fundraising	Total 2017	Totals 2016
Salaries and related expenses					
Salaries and wages	\$ 303,420	\$ 53,099	\$ 22,756	\$ 379,275	\$ 355,632
Employee benefits:					
Retirement	8,609	1,506	646	10,761	10,132
Health insurance	34,234	5,991	2,568	42,793	44,296
Other benefits	3,303	578	248	4,129	4,203
Payroll taxes	22,899	4,007	1,718	28,624	25,543
Total Salaries and related expenses	<u>372,465</u>	<u>65,181</u>	<u>27,936</u>	<u>465,582</u>	<u>439,806</u>
Program events and expenses	96,873	1,653	5,960	104,486	133,243
Depreciation	10,864	-	-	10,864	10,199
Advertising	12,085	711	1,421	14,217	15,840
Printing	9,131	2,191	3,287	14,609	16,200
Travel reimbursement	6,256	315	135	6,706	10,100
Utilities	3,379	1,127	-	4,506	4,213
Rent	3,650	-	-	3,650	1,520
Building maintenance	4,351	1,450	-	5,801	6,216
Insurance	9,209	2,146	156	11,511	9,083
Vehicle expenses	4,626	-	-	4,626	2,203
General supplies	6,512	1,140	487	8,139	7,855
Postage	2,272	1,136	7,949	11,357	10,475
Telephone	2,657	465	199	3,321	3,060
Credit card fees	1,362	3,970	-	5,332	4,932
Professional fees	5,742	6,440	-	12,182	9,796
Computer expenses	208	36	16	260	1,969
Dues and subscriptions	2,716	-	-	2,716	2,018
Miscellaneous	-	-	-	-	1,503
Office expenses	8,730	180	55	8,965	6,935
Total Expenses	<u>\$ 563,088</u>	<u>\$ 88,141</u>	<u>\$ 47,601</u>	<u>\$ 698,830</u>	<u>\$ 697,166</u>

See Independent Auditors' Report on Supplementary Information and Notes to Financial Statements